Town of Nantucket NANTUCKET MEMORIAL AIRPORT

14 Airport Road Nantucket Island, Massachusetts 02554

Thomas M. Rafter, A.A.E., Airport Manager Phone: (508) 325-5300 Fax: (508) 325-5306

DRAFT



Commissioners Daniel W. Drake, Chairman Arthur D. Gasbarro, Vice Chair David C. Gray, Sr. Andrea N. Planzer Jeannette D. Topham

AIRPORT COMMISSION MEETING

February 11, 2014

The meeting was called to order 5:00 PM by Chairman Daniel W. Drake with the following Commissioner present, Andrea N. Planzer.

Commissioner Arthur D. Gasbarro was connected via telephone due to geographical distance.

Commissioner David C. Gray, Sr. and Jeanette D. Topham were absent.

The meeting took place in the 1st Floor meeting room at the Public Safety Facility, 4 Fairgrounds Rd.

Airport employees present were Thomas M. Rafter, Airport Manager, Noah Karberg, Environmental Coordinator, David Sylvia, Training & Compliance Officer, Ashley Christ, Business Manager and Janine Torres, Office Manager.

Mr. Drake announced the meeting was being recorded.

Mr. Drake read aloud a letter from Mr. Gray, resigning from the Commission due to increased professional responsibilities reducing the time he can commit to the Airport. Mr. Drake reported Mr. Gray's resignation will be on the 2/19/14 Board of Selectman's (BOS) Agenda for acceptance and the BOS will decide whether to fill the vacancy now or wait until the end of Mr. Gray's term which 6/30/14.

Mr. Drake asked for any comments on the Agenda. Hearing none the Agenda was approved.

Ms. Planzer made a **Motion** to approve the 1/14/14 Minutes. **Second** by Mr. Gasbarro and **Passed** by the following roll-call vote:

Mr. Drake – Aye Mr. Gasbarro – Aye Ms. Planzer – Aye

Ms. Planzer made a **Motion** to approve the 1/28/14 Minutes. **Second** by Mr. Gasbarro and **Passed** by the following roll-call vote:

Mr. Drake – Aye Mr. Gasbarro – Aye Ms. Planzer – Aye Ms. Planzer made a **Motion** to ratify the 2/5/14 Warrant. **Second** by Mr. Gasbarro and **Passed** by the following roll-call vote:

Mr. Drake – Aye Mr. Gasbarro – Aye Ms. Planzer – Aye

Public Comment

None.

Pending Leases & Contracts

Mr. Rafter presented a draft Lease with Emily Air LLC, reminding the Commission they had previously approved the sale of the Ocean Wings Hangar to Emily Air LLC including a new twenty Year Lease with 1 – ten year extension as long as the Lease terms were brought to current rates. It was noted the changes made in Draft 2 were made by our Legal Counsel and that Mr. Cunningham hadn't yet responded to the changes. Due to the hangar sale closing being scheduled for week's end, Mr. Rafter suggested Commission approval as presented should there be no further changes made.

Mr. Gasbarro suggested one insertion to paragraph 2.1 inserting "or licensed surveyor" after "stamped by a professional engineer".

Mr. Gasbarro made a **Motion** to approve the Lease as changed, subject to acceptance by Mr. Cunningham. **Second** by Ms. Planzer. After brief discussion, the motion **Passed** by the following roll-call vote:

Mr. Drake – Aye Mr. Gasbarro – Aye Ms. Planzer – Aye

Pending Matters

070913-1 TON Memorandum of Understanding (**MOU**) – Mr. Rafter reported not having a formal document ready for review, but reviewed his discussions with the new Procurement Officer who is in the process of revamping the town-wide procurement process. After brief discussion it was thought best to keep an MOU in place which references not only a procedure for procurement, but a procedure which incorporates the Finance Department as well.

Finance

Mr. Rafter reported the FAA has indicated our Passenger Facility Charge (PFC) application will not be considered a non-hub application which extends the FAA review period from 30 days to up to 4 months. This extended review period could bring an FAA decision past Annual Town Meeting (ATM). Mr. Rafter reminded the Commission the current FY15 Budget includes \$600K of PFC revenue based on the 30 day review period. Mr. Rafter added speaking with the FAA representative who indicated she would expedite the process; but could not guarantee a decision before late March or early April. Therefore a contingency plan must be put in place to present our FY 15 Budget for approval at ATM.

Mr. Rafter reported a meeting was held which included Mr. Drake, the Chairman of the Finance Committee, the Town Manager, the interim Finance Director, as well as other Finance Department and Airport staff at which a contingency plan was agreed upon: Remove \$600K PFC Revenue and offset by removing \$450K from contingent Airport Fuel expense in the operating budget and reduce the projected operating profit by \$150K to \$90K from \$240K projected in the previous version of the budget. Should the FAA approve the PFC application prior to ATM, a technical amendment would be proposed at ATM to reinstate the budget with the PFC as originally presented. Mr. Drake added should the favorable PFC application decision come after ATM, the FinCom Chair as well as the Town Manager agreed informally that a Special Town Meeting to amend the budget would be held in the Fall.

Mr. Drake also added the Town Manager has requested questions from the Enterprise Funds to pose to the Department of Revenue (DOR). Mr. Drake believes all questions related to the Fuel Revolver have been answered except for one: whether the majority of fuel purchases and sales could flow through the Operating Budget and use the Fuel Revolver as a back stop should fuel prices go up. Mr. Drake noted being told several times that if you have to use the Fuel Revolver first. However, a 2005 Memo from the then Finance Director to the then Airport Manager indicated you could not have both a line item in the budget and a Fuel Revolver. The group that met agreed to revisit this issue again with the DOR to ascertain the parameters of decision making when it comes to transferring excess revenue from the Revolver to the Operating Budget.

A copy of a memo from Mr. Drake and Mr. Rafter to the Town Manager, Interim Finance Director and FinCom Chair regarding use of the Fuel Revolver as a backstop was shared.

022613-2 Master Plan & Sustainability Program Update

Bill Richardson from Jacobs Engineering gave an update on the progress of the Master Plan indicating a draft of chapters 1 through 5 have been distributed to the Working Group and will be reviewed at the Working Group meeting on February 25th. The Chapters are 1) Public Outreach, 2) Inventory, 3) Environmental Overview, 4) Air Service Trends, and 5) Forecasts. Mr. Richardson noted the Working Group will be focusing primarily on chapters 4 and 5.

The next Phase of the Mater Plan will look into 1) Alternatives, 2) Financial Management, 3) Capital Improvement Plan and finally 4) the Airport Layout Plan. Mr. Richardson indicated the FAA will review the Forecasts as well as the Airport Layout Plan.

Discussion led to updating the website once the chapters are reviewed by both the Working Group and the Commission. Mr. Rafter indicated his vision is to post Executive Summaries of each section which will have links to the full chapters should the public wish to review the full document.

After brief discussion Mr. Drake asked for the Working Group Meeting to be posted so that he and Ms. Planzer could attend to offer their comments on Chapters 1 through 5 noting Ms. Topham will be out of Town an unable to attend.

Manager's Report Project Updates

Mr. Rafter reported:

- Preparation of the FBO is progressing and the plan is to perform operations testing the first week of March.
- The draft PFC application submitted to the FAA was close to 200 pages and the FAA has indicated they will review at an accelerated pace.
- Two ESCO proposals were received for the Carbon Neutral Program. Questions are being developed for interviews of the two companies.

• FUDS (Formerly Used Defense Site) – A consultant came out to evaluate the area. The hope is for them to return next week. They need to coordinate a laboratory technician as well as a bomb disposal technician to coordinate efforts. Mr. Drake asked for this topic to be listed as a separate item under the Manager's Reports until the matter is resolved.

RFP/Bid Status

- The RFQ for the Air Traffic Control Tower is downtown for review with the hopes of getting it advertised next week. A conference call with the FAA was held to go over and revise the schedule.
- The proposals received for the On-call Engineering RFQ were evaluated. Jacobs was deemed the most advantageous. Mr. Rafter seeks approval to negotiate a contract.
- The proposals received for the Aviation Fuel Supply RFP were evaluated. Ascent was deemed the most advantageous. Mr. Rafter seeks approval to conduct contract negotiations.
- An RFP for Automated Teller Machines is underway and may coincide with Town procurement for same.

Motion by Mr. Gasbarro to proceed with contract negotiations with Jacobs and Ascent as requested. **Second** by Ms. Planzer and **Passed by the following** roll-call vote:

- Mr. Drake Aye
- Mr. Gasbarro Aye
- Ms. Planzer Aye

Mr. Rafter thanked Heidi Bauer, Chief Procurement Officer as well as Silvio Genoa, Town Engineer, for their participation in the RFQ evaluation process. Mr. Drake added a formal thank you to the two non-awarded firms, McFarland-Johnson for the Engineering RFQ and Eastern Aviation for the Fuel RFP.

Operations

- Airport staff participated in a signage walk through of both indoors and outdoors to develop a plan for improved information.
- Training is complete and a Letter of Agreement signed with the FAA to switch to Digital NOTAMS (Notice to Airmen). However, the change must be approved in the ACM (Airport Certification Manual) before utilizing the digital process.
- Working with Jacobs in preparing both the MassDOT and FAA Grant applications for the both a new Aircraft Rescue and Fire Fighting (ARFF) vehicle as well as security improvements.
- Received notification that the firm of Hoyle Tanner was awarded the MassDOT engineering contract for their State-wide crack sealing program. Hoyle Tanner will be visiting next week to evaluate our pavement.

Mr. Rafter announced he will be out of the office the 13th and 14th and will be returning to the Island on Monday.

Sub-Committee Reports

None.

Commissioners Comments

Mr. Drake commented on the Inquirer & Mirror article last week noting the headline drew attention but the article itself was reasonably accurate and hoped the reporter would attend Commission meetings to learn what's going on.

Public Comment None.

Having no further business, Ms. Planzer made a **Motion** to adjourn into Executive Session, not to reconvene in Open Session, to review the Executive Session minutes of 8/28/12, 9/18/12, 12/2/12, 12/11/12, 2/26/13, 4/23/13, 5/28/13, 8/27/13, 9/10/13, 9/24/13, 10/8/13 and 11/12/13 for possible release; and 1/14/14 for review and possible release. **Second** by Mr. Gasbarro and **Passed** by the following roll-call vote:

Mr. Drake – Aye Mr. Gasbarro – Aye Ms. Planzer – Aye

Meeting adjourned at 5:41 pm.

Respectfully submitted,

Janine M. Torres Recorder

Master List of Documents Used 2/11/14 Agenda including Exhibit 1 1/14/14 Draft Minutes 1/28/14 Draft Minutes 2/5/14 Warrant Commission Approval Sheet Emily Air LLC Draft Lease FY2015 Revised Budget 2/10/14 Memo from Drake/Rafter to Gibson/Dilworth/Mulcahy



Monthly Statistical Report

(January 2014)



Operations FY2012 vs. FY2013

			JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
		Air Carrier	158	147	107	16	0	0	0	0	0	0	2	143	573
ANT		Air Taxi	11,478	10,848	8,113	6,781	6,041	6,249	5,646	4,968	4,573	6,133	5,498	9,820	86,148
JER/		General Aviation	5,408	5,515	3,444	2,540	1,799	1,907	1,252	1,116	1,251	1,746	1,929	4,140	32,047
Ē		Military	23	36	66	243	44	74	66	15	59	27	25	82	760
	TOTAL	Intinerant	17,067	16,546	11,730	9,580	7,884	8,230	6,964	6,099	5,908	7,906	7,452	14,185	119,551
Ļ		Civil	0	21	0	0	8	4	2	4	20	60	69	94	282
OCA		Military	2	4	0	0	0	4	0	0	0	0	14	36	60
	TOTAL	Local	2	25	0	0	8	8	2	4	20	60	83	130	342
	TOTAL	Operations	17,069	16,571	11,730	9,580	7,892	8,238	6,966	6,103	5,928	7,966	7,618	14,315	119,976
	LOCAL	TOTAL	Image: Part of the sector o	Lype Air CarrierAir Carrier158Air Taxi11,478General Aviation5,408Military23TOTALIntinerant17,067Civil0Military22TOTALLocal2	Image: Main Carrier 158 147 Air Carrier 158 147 Air Taxi 11,478 10,848 General Aviation 5,408 5,515 Military 23 36 TOTAL Intinerant 17,067 16,546 Civil 0 21 Military 2 4 TOTAL Local 2 25	Mir Carrier 158 147 107 Air Taxi 11,478 10,848 8,113 General Aviation 5,408 5,515 3,444 Military 23 36 66 TOTAL Intinerant 17,067 16,546 11,730 Military 2 4 0 TOTAL Local 2 25 0	Image: Non-State information Air Carrier 158 147 107 16 Air Taxi 11,478 10,848 8,113 6,781 General Aviation 5,408 5,515 3,444 2,540 Military 23 36 66 243 TOTAL Intinerant 17,067 16,546 11,730 9,580 Military 2 4 0 0 TOTAL Local 2 25 0 0 <td>Mir Carrier 158 147 107 16 0 Air Carrier 158 147 107 16 0 Air Taxi 11,478 10,848 8,113 6,781 6,041 General Aviation 5,408 5,515 3,444 2,540 1,799 Military 23 36 66 243 44 TOTAL Intinerant 17,067 16,546 11,730 9,580 7,884 Military 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Up 5.77%

				JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Fy2013			Air Carrier	182	190	93	32	0	0	0	0	9	0	76	150	732
	F		Air Taxi	12,413	12,315	9,388	7,022	6,382	5,864	5,355	4,419	5,604	6,368	7,532	8,226	90,888
	RAI		General Aviation	6,370	6,249	3,917	2,360	2,104	1,393	1,188	1,038	1,565	1,859	2,619	3,290	33,952
	ITINERANT		Military	75	99	161	128	136	50	96	73	69	78	75	105	1,145
	E															
		TOTAL	Intinerant	19,040	18,853	13,559	9,542	8,622	7,307	6,639	5,530	7,247	8,305	10,302	11,771	126,717
	Ł		Civil	18	55	22	6	2	2	0	16	10	0	0	8	139
	LOCAL		Military	4	0	8	33	0	0	6	0	0	0	0	0	51
	Ľ	TOTAL	Local	22	46	30	39	2	2	0	16	10	0	0	8	175
		TOTAL	Operations	19,062	18,899	13,589	9,581	8,624	7,309	6,645	5,546	7,257	8,305	10,302	11,779	126,898
			% Change	11.68%	14.05%	15.85%	0.01%	9.28%	-11.28%	۔ 4.61%	-9.13%	22.42%	4.26%	35.23%	-17.72%	5.77%



Operations FY2013 vs. FY2014

				JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Fy2014	Е.		Air Carrier	199	201	115	52	0	0	0						567
	INA		Air Taxi	11,154	11,707	9,099	7,487	5,677	5,239	4,174						54,537
	IER,		General Aviation	4,980	5,790	3,809	2,481	1,755	1,759	1,111						21,685
	Ĕ		Military	104	39	129	134	68	24	44						542
		TOTAL	Intinerant	16,437	17,737	13,152	10,154	7,500	7,022	5,329						77,331
	F		Civil	22	18	16	30	28	18	0						132
	OC/		Military	0	6	2	0	4	0	0						12
	Ľ	TOTAL	Local	22	24	18	30	32	18	0						144
		TOTAL	Operations	16,459	17,761	13,170	10,184	7,532	7,040	5,329						77,475
			% Change	-13.66%	-6.02%	-3.08%	6.29%	-12.66%	-3.68%	-19.80%						

Jan	2013	vs	Jan	2014	Down	-19.	8%
		YTD	Dow	n - 7.	45%		

YTD	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	TOTAL	% Change
Operations FY2012	17,069	16,571	11,730	9,580	7,892	8,238	6,966	78,046	
Operations FY2013	19,062	18,899	13,589	9,581	8,624	7,309	6,645	83,709	7.26%
Operations FY2014	16,459	17,761	13,170	10,184	7,532	7,040	5,329	77,475	-7.45%



Operations

Nantucket Memorial Airport

Operations FY2012- FY2014





FY

Nantucket Memorial Airport

Passenger Enplanements FY2012 vs. FY2013

FY2012 A	IRLINE	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
C	ape Air (KAP)	8,251	8,638	5,981	3,843	1,962	1,824	1,229	1,176	1,289	1,900	3,368	4,391	43,852
С	Colgan <i>(USAirways - CJC)</i>	1,505	1,852	273	Closed	3,630								
Р	Piedmont/United	Closed	1,050	1,050										
С	Continental Connection (Comut													
a	nir)	2,259	2,341	142	Closed	4,742								
D	Oelta Express (Freedom Air)	Closed	0											
D	Oelta Airlines/ComAir	1,720	1,758	286	Closed	1,176	4,940							
Is	sland Air <i>(ISA)</i>	5,713	7,742	6,368	5,852	5,034	5,052	3,787	3,910	4,160	5,332	4,904	5,450	63,304
J	etBlue Airways	4,783	4,807	2,966	Closed	1,447	3,746	17,749						
N	lantucket Air (ACK)	2,276	2,256	2,041	2,147	1,957	1,822	1,713	1,954	2,165	2,397	2,470	2,734	25,932
Ν	lantucket Shuttle	2,337	Closed	2,337										
Т	radewind Aviation	618	642	361	170	76	54	0	7	13	45	192	0	2,178
U	JSAirways (Air Wisconsin -													
A	AWI)	1,737	1,752	326	Closed	377	4,192							
Μ	Ionthly Total	31,199	31,788	18,744	12,012	9,029	8,752	6,729	7,047	7,627	9,674	12,381	18,924	173,906

							Up	. 82%	, D					
		CY 2012						CY 2013						
Y2013	AIRLINE	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
	Cape Air <i>(KAP)</i>	7,722	7,977	6,815	3,526	1,916	1,883	1,112	1,106	1,307	2,019	3,470	3,929	42,782
	Piedmont/United	3,241	2,946	0	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	1,714	7,901
	Continental Connection (Comut air)	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	0
	Delta Express (Freedom Air)	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	0
	Delta Airlines	1,816	2,008	0	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	1,135	4,959
	Island Air <i>(ISA)</i>	6,792	6,696	5,772	4,748	4,387	4,621	3,359	3,249	4,176	5,038	5,677	5,480	59,995
	JetBlue Airways	6,420	7,473	3,825	1,083	Closed	Closed	Closed	Closed	Closed	Closed	1,774	4,591	25,166
	Nantucket Air (ACK)	2,892	2,966	2,621	2,249	2,085	2,080	1,699	1,537	1,990	2,282	2,265	2,236	26,902
	Tradewind Aviation	750	716	408	524	88	63	13	1	8	68	293	311	3,243
	USAirways <i>(Air Wisconsin - AWI)</i>	1,851	2,070	8	Closed	Closed	Closed	Closed	Closed	Closed	Closed	Closed	451	4,380
	Monthly Total	31,484	32,852	19,449	12,130	8,476	8,647	6,183	5,893	7,481	9,407	13,479	19,847	175,328
	% Change Prior Year	0.91%	3.35%	3.76%	0.98%	-6.12%	-1.20%	-8.11%	-16.38%	-1.91%	-2.76%	8.87%	4.88%	0.82%



Passenger Enplanements FY2013 vs. FY2014

		CY						CV 2014						
FY2014	AIRLINE	2013 JUL	AUG	SEP	ОСТ	NOV	DEC	CY 2014 JAN	FEB	MAR	APR	MAY	JUN	TOTAL
	Cape Air <i>(KAP)</i>	7,158	8,526	6,411	3,739	1,685	1,930	989						30,438
	Piedmont/United	3,005	3,033	0	Closed	Closed	Closed	Closed						6,038
	Continental Connection (Comut air)	Closed	Closed	Closed	Closed	Closed	Closed	Closed						0
	Delta Express <i>(Freedom Air)</i>	Closed	Closed	Closed	Closed	Closed	Closed	Closed						0
	Delta Airlines	2,720	3,238	910	Closed	Closed	Closed	Closed						6,868
	Island Air <i>(ISA)</i>	6,277	6,558	5,727	4,932	4,140	3,942	1,346						32,922
	JetBlue Airways	7,536	8,406	4,520	1,505	Closed	Closed	Closed						21,967
	Nantucket Air (ACK)	2,402	2,812	2,243	2,339	1,787	1,541	2,384						15,508
	Tradewind Aviation	905	957	326	150	105	121	9						2,573
	USAirways <i>(Air Wisconsin -</i>													
	AWI)	2,006	2,228	193	Closed	Closed	Closed	Closed						4,427
	Monthly Total	32,009	35,758	20,330	12,665	7,717	7,534	4,728	0	0	0	0	0	120,741
	% Change Prior Year	1.67%	8.85%	4.53%	4.41%	-8.95%	-12.87%	-23.53%						

Jan vs. Jan Down - 23. 53% YTD Up 1. 27%

	JUL	AUG	SEP	ост	NOV	DEC	JAN	TOTAL	% Change
Enplanements FY 2012	31,199	31,788	18,744	12,012	9,029	8,752	6,729	118,253	
Enplanements FY 2013	31,484	32,852	19,449	12,130	8,476	8,647	6,183	119,221	0.82%
Enplanements FY 2014	32,009	35,758	20,330	12,665	7,717	7,534	4,728	120,741	1.27%



Passenger Enplanements FY2012 - FY 2014





Jet A Gallons Sold FY2011 vs. FY2014

_	July	Aug	Sep	Oct	Nov	Dec	<u>Jan</u>	<u>Feb</u>	Mar	Apr	May	June	Total	% Change
FY 2011	296,316.00	318,813.00	117,739.00	55,443.00	35,941.00	30,868.00	14,673.00	12,538.00	9,810.00	25,579.00	70,286.00	139,264.00	1,127,270.00	
FY 2012	308,872.00	356,397.00	148,885.00	57,094.00	39,664.00	16,689.00	9,244.00	8,680.00	11,534.00	28,968.00	64,348.00	167,260.00	1,217,635.00	8.02%
FY 2013	313,706.00	349,254.00	133,081.00	48,812.00	26,391.00	20,748.00	6,688.00	11,008.00	9,704.00	18,140.00	49,217.00	178,209.00	1,164,958.00	-4.33%
FY 2014	347,797.00	336,909.00	133,223.00	46,090.00	30,953.00	31,661.00	5,518.00	-	-	-	-	-	932,151.00	

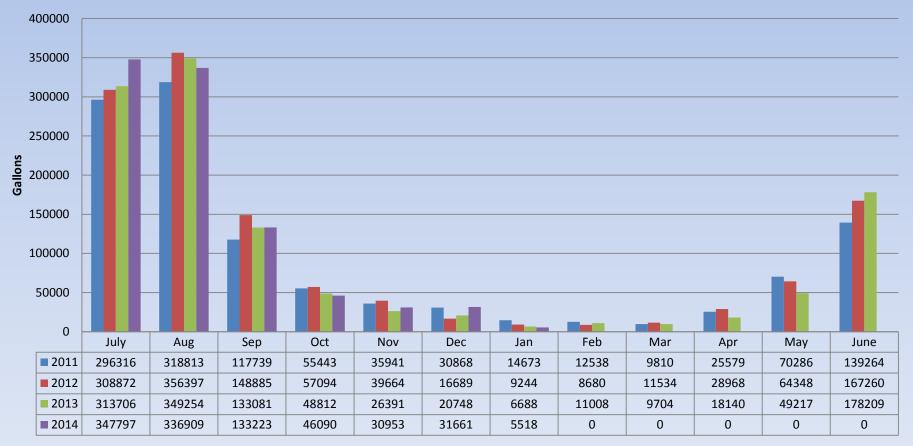
Jan vs. Jan Down - 17% YTD Up 3.72%

	July	Δυσ	Sen	Oct	Nov	Dec	lan	Total	<u>% Change</u>
	July	Aug	<u>Sep</u>	<u> </u>	1100	<u>Dec</u>	<u>Jan</u>	<u>10tai</u>	<u>/o change</u>
FY 2011 Jet A	296,316.00	318,813.00	117,739.00	55,443.00	35,941.00	30,868.00	14,673.00	869,793.00	
FY 2012 Jet A	308,872.00	356,397.00	148,885.00	57,094.00	39,664.00	16,689.00	9,244.00	936,845.00	7.71%
FY 2013 Jet A	313,706.00	349,254.00	133,081.00	48,812.00	26,391.00	20,748.00	6,688.00	898,680.00	-4.07%
FY 2014 Jet A	347,797.00	336,909.00	133,223.00	46,090.00	30,953.00	31,661.00	5,518.00	932,151.00	3.72%



Monthly Jet A Gallons Sold

Per Fiscal Year





AvGas Gallons Sold FY2011 vs. FY2014

		July	Aug	<u>Sep</u>	Oct	Nov	Dec	<u>Jan</u>	<u>Feb</u>	Mar	<u>Apr</u>	Мау	June	Total	% Change
Ē		July	<u></u>	<u></u>	<u></u>				<u></u>			IVIAY	June	<u>10tai</u>	/o enange
FY 2	011	25,308.30	23,727.70	15,022.70	6,695.60	3,300.00	4,161.50	2,306.00	1,976.00	2,339.20	11,885.80	12,514.70	13,811.10	123,048.60	
FY 2	<u>012</u>	26,769.50	25,777.50	15,956.90	9,067.30	3,897.00	4,094.00	2,054.20	2,917.30	3,527.60	9,389.20	13,661.80	20,124.10	137,236.40	12%
												o = 40 co			1 = 0 (
FY 2	<u>013</u>	29,107.10	25,742.30	13,727.90	6,840.90	5,152.10	3,295.70	2,477.90	2,176.10	2,927.00	4,245.30	8,719.60	11,595.20	116,007.10	-15%
FY 2	014	23,475.10	29,626.50	13,996.70	6,999.00	3,869.60	4,579.80	1,974.10	-	-	-	-	-	84,520.80	

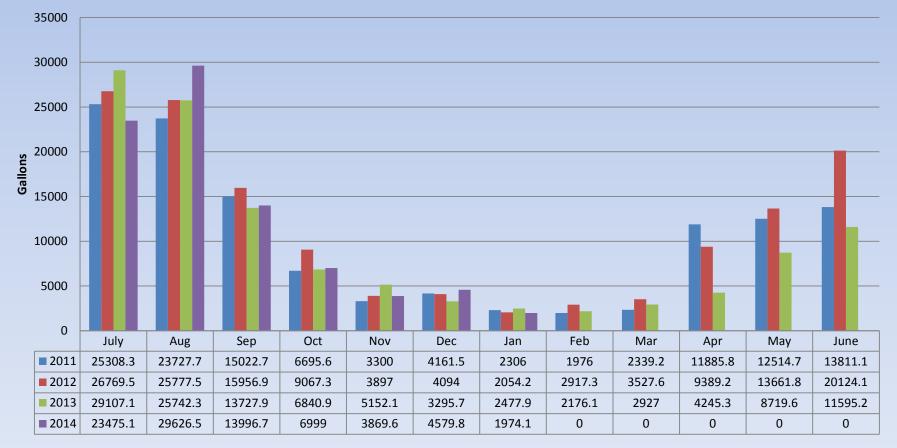
Jan vs. Jan Down - 20% YTD Down - 2.11%

	July	Aug	<u>Sep</u>	Oct	Nov	<u>Dec</u>	Jan	<u>YTD Total</u>	<u>% Change</u>
2011 AvGas	25,308.30	23,727.70	15,022.70	6,695.60	3,300.00	4,161.50	2,306.00	80,521.80	
2012 AvGas	26,769.50	25,777.50	15,956.90	9,067.30	3,897.00	4,094.00	2,054.20	87,616.40	8.81%
2013 AvGas	29,107.10	25,742.30	13,727.90	6,840.90	5,152.10	3,295.70	2,477.90	86,343.90	-1.45%
2014 AvGas	23,475.10	29,626.50	13,996.70	6,999.00	3,869.60	4,579.80	1,974.10	84,520.80	-2.11%



Monthly 100LL Gallons Sold

Per Fiscal Year





Noise Calls FY2011 vs. FY2014

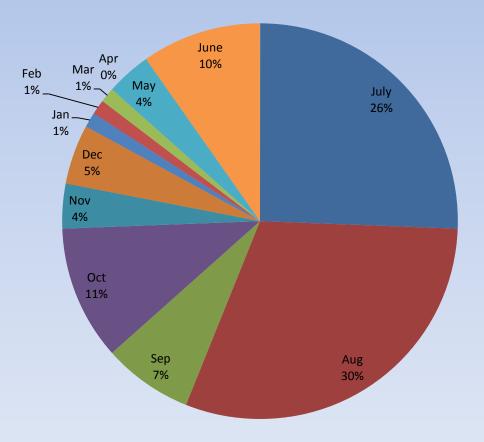
	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	June	Total	% Change
FY 2011 Calls	21	25	6	9	3	4	1	1	1	0	3	8	82	
FY 2012 Calls	23	28	13	1	2	4	6	4	1	3	16	22	123	50.00%
FY 2013 Calls	96	7	6	5	4	2	2	4	2	11	25	25	189	53.66%
FY 2014 Calls			8	2	4	0	1						55	

Jan vs. Jan – Down 50% YTD Down - 54. 92%

	July	Aug	Sep	Oct	Nov	Dec	Jan	Total	% Change
FY 2011 Calls	21	25	6	9	3	4	1	69	
FY 2012 Calls	23	28	13	1	2	4	6	77	11.59%
FY 2013 Calls	96		6	5	4	2	2	122	
FY 2014 Calls	28		8	2	4	0	1	55	



FY 2011 - FY 2014 Noise Calls





Voted Nantucket #8 in Top Domestic Islands

Important Dates

April 25-27 Daffodil Weekend May 14-18 Wine Festival May 26 Memorial Day June 25-30 Film Festival July 4 (Friday) Independence Day August 2-3 Music Festival August 9 Boston Pops September 1 Labor Day

